



**Press Release** 

## Dwellworks and CORT Business Services Announce Game-Changing Partnership

CLEVELAND, OH, JANUARY 15, 2025 – Dwellworks, LLC, the world's largest provider of destination-related services and temporary living solutions for the globally mobile workforce and business travelers, based in Clevland, OH and CORT Business Services, Inc. the nation's leading provider of transition services, including furniture rental for home and office, trade show and event furnishings, and other services, headquartered in Chantilly, VA, have announced a landmark partnership designed to elevate service offerings and service standards within the global mobility industry. The announcement includes several key components.

Effective December 31, 2024, Dwellworks has acquired CORT's Destination Services business, encompassing rental home finding, area orientation, settling-in, and departure services for moves into and within the US. Beyond this high-impact acquisition, the two industry leaders have agreed to an exclusive partnership, which combines a shared vision to optimally serve their customers. The partnership delivers two primary benefits.

CORT has granted Dwellworks exclusive connectivity to <u>ApartmentSearch.com</u>, CORT's unique and proprietary rental property search aggregator. This technology will be integrated into Dwellworks industry-leading myDwellworks® platform. Further, Dwellworks will gain access to CORT's best-in-class proprietary nationwide network of licensed real estate agents for relocation support services. Together these resources will provide Dwellworks customers with access to over 35,000 vetted rental property listings across the US and an expanded network of more than 2,500 local destination services experts.

James Conigliaro, CEO and President at Dwellworks noted, "This collaboration leverages the strengths of each organization, creating a solution and service capability that will redefine supplier standards across the mobility industry."

Jeff Rowe, Executive Vice President of CORT Business Services, stated, "Our partnership with Dwellworks enables CORT to continue serving our global customers through a shared vision while continuing to provide a customer-centric and innovative approach to destination services." Rowe added, "We are excited to have the opportunity to bring together an unprecedented volume of relocation executives and our residential property management partners around the country." CORT will continue to own and manage their licensed real estate agent network along with ApartmentSearch.com, ensuring their long-term strategy of investment and innovation will continue.



The announcement has been communicated to Dwellworks and CORT clients, who have responded positively to the innovative initiative and the optimal application of each company's strengths. A detailed transition plan is in place to ensure seamless customer service over a planned 90-day implementation.

Conigliaro concluded, "We're excited to launch 2025 with this groundbreaking approach to destination services and in partnership with one of our industry's most respected brands. We look forward to a great year of customer service and growth powered by this partnership with CORT."

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## About Dwellworks

Dwellworks is the world's leading provider of housing and destination-related services solutions for the globally mobile workforce and business travelers. Our clients count on us to deliver personalized customer experiences powered by digital innovation and our local, on-the-ground presence in hundreds of global locations. We offer a full suite of services, global coverage, local expertise and industry-leading thought leadership and business practices, including AI-led innovation in operational excellence and independently verified compliance with global standards for data integrity, financial management, and sustainability. We are proud to be a premier global provider of destination services, corporate housing, intercultural training as well as property management and real estate brokerage services in key markets in the US. Whether an employer is relocating their talent across the country or around the world, our services help high-performance employees and those moving with them to transition successfully and thrive in their new destination. For more information, please visit <u>Dwellworks.com</u>.

## About CORT

CORT, a Berkshire Hathaway Company, is the nation's leading provider of transition services, including furniture rental for home and office, event furnishings, and other services. Our operations span across the United States, extend to the United Kingdom, and through a proprietary global network of partners, reach over 80 countries around the world. We are committed to being an indispensable resource to our customers in crucial moments—transforming houses into homes, offices into inspiring workplaces, and events into cherished celebrations. Committed to excellence, CORT believes everything is possible through service. For more information, please visit <u>www.cort.com</u>.

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